Exhibit C – Service Fees
Contract Number VA-060629-NORT
Nortel Networks Inc. Services

Supplier Name: Nortel Networks Inc.

All Nortel Networks Services

Index Price List Source Nortel Global Product Pricing Catalog

Delivery Terms F.O.B. Destination

Standard Delivery Lead Time Up to 21 business days ARO, unless otherwise quoted

or agreed to between Nortel and Authorized User

Product Category	Government/Education Discount
Services	15%

Please contact Nortel Networks for current list of products and index pricing.